



April 2009

Refreshing and innovative practical ideas direct from **Boreas Partnership (UK) Ltd** direct to your business every month.... helping you improve and grow your business!

“DO NOT FOLLOW WHERE THE PATH MAY LEAD. GO INSTEAD, WHERE THERE IS NO PATH AND LEAVE A TRAIL.”



Delegation....

....is a skill many of us should, though don't always, use. When we do, we regularly find ourselves having to re-do or complete the work. This can have a negative impact on both yourself and the staff member to whom the task was delegated.

Here we look at the successful delegation process, with a simple nine step approach, that will maintain the efficiency of both parties:

- Define the task
- Select the individual or team
- Assess ability or training needs
- Explain the reasons
- Explicitly state the required results
- Consider the resources required
- Agree deadlines for review & completion
- Support and communicate
- Finally, feedback on the results and the positive contribution made by the individual

Delegation Mastered 

Managing your business during a growth phase:

It may sound strange to be talking about a growth phase when the UK economy is experiencing a recession, however, are you preparing your business for the next phase of growth as the economy regenerates?

Businesses grow as they learn to uncover more opportunities to service existing clients; convert more prospects into clients and introduce new, additional services that appeal to existing and prospective clients. Are you ready for this?

As you prepare for growth call us on 0845 8384723 or email info@boreaspartnership.co.uk for our free fact sheet containing more details and helpful hints & tips.

We regularly review innovative products and services available from our chosen partners.

This month's recommendation is: [Planet Ink Club](#)

Recycle your print cartridges - £6/month per printer for unlimited use; help to reduce your carbon footprint and save money. [Contact us for more details.](#)

Boreas Partnership (UK) Ltd offer a range of programmes & workshops supporting the development of the practice in areas of efficiency, top line revenues & profits-per-partner. The Professionals' Development Academy is opening the doors at a venue near you from May 2009 to specifically support staff development.

[Click here for more details](#)

The hints & tips provided are also available to view on video on our website www.boreaspartnership.co.uk

Please follow the below links for further information:
[Booking Form](#) [Boreas Calendar](#) [Boreas Website](#)

